# Part-Time CIO (Chief Information Officer) Services



### The Problem

Mid-size companies face unique challenges in today's technology-driven business landscape. They need strategic technology guidance and expertise to lower risk, drive growth, and build a culture of technology enablement throughout the organization. A full-time executive is not affordable or needed.

#### How We Help You Solve This Problem

We are senior-level technology executives with over 25 years of leadership experience working part-time with your technology and leadership teams. We typically report to the CEO and work alongside the other C-Suite members. This lets us understand the most critical business challenges so we can provide strategic technology recommendations and IT oversight.

## What We Have Heard When Talking to Company Leaders

Are there ways IT can help us address our most significant business challenges?

The beautiful part about extensive business technology experience is our ability to identify simple technology solutions to address critical business challenges.

Are we effectively managing our IT program and resources?

Many companies lack the tools and experience to oversee an IT department properly.

#### Your Needs Determine Our Focus

Risk Management

The FBI AND Department of Homeland Security told a CFO (who almost lost 50MM off the company's sale price) they had never seen what we did proactively to recover from an attack.

Expense Reduction and Vendor/Partner Renegotiation

Are you inadvertently wasting money on IT? We apply our expense reduction philosophies to get better pricing, better service and potentially better partners.

Scalability

Even companies that aren't growing can benefit from the knowledge that facilitates expansion.

Operational Efficiencies

Is technology a tool that continually drives productivity, eliminates processes that can be automated, and helps departments and groups communicate and collaborate better?

Talent Development

Many companies don't know how to help the IT team develop a professional development plan.

Innovation

Best-in-class technology solutions can be a competitive advantage and increase a company's value at sale. We bring you sustainable solutions that flow directly to your bottom line.

## Why Choose Us?

Engaging a part-time CIO allows you to access top-tier technology expertise at a fraction of the cost of a full-time executive. Our 25+ years of technology leadership experience and industry knowledge help you navigate the complexities of the digital age. This enables you to make strategic technology investments without the burden of a full-time CIO salary.